



Dear Tastings/BTI customers: Below please find a memo from the Illinois Liquor Control Commission confirming that shipping samples to Tastings.com/BTI for testing and rating purposes is allowed without a license from the ILCC and fall within their legal guidelines.

If you have any questions please contact us a bti@tastings.com. We look forward to receiving your shipments and continuing to serve your independent evaluation and marketing needs another 38 years. Cheers, The Tastings.com Team.

Kevin Gerow

From: Oleary, Sean <Sean.Oleary@illinois.gov>
Sent: Friday, February 2, 2018 1:41 PM
To: Kevin Gerow
Subject: RE: BTI

The Illinois Liquor Control Commission ("ILCC") is aware of the Beverage Testing Institute, Inc.'s ("BTI") operation at 4849 N. Milwaukee Avenue, Suite 304, Chicago, Illinois 60630, which operates as an alcohol beverage testing facility. Generally, BTI uses trained individuals to analyze and taste alcoholic beverages for commercial purposes and often for purposes of publishing the findings in various periodicals. BTI is not engaged in the sale or resale of alcoholic beverages.

ILCC requires that BTI must conduct its alcoholic beverage product testings and ratings in private settings not open to the public. Further, businesses and individuals shipping product to BTI for testing must do so in *de minimis* amounts and under no circumstances, in an amount which exceeds the quantity necessary for testing. BTI is not permitted to sell the alcoholic beverage products it receives for testing and must destroy all leftover products. BTI and its tasters may not retain leftover samples for personal use.

Under these conditions, a license from the ILCC should not be required to ship, deliver or furnish alcohol beverage products to BTI for testing purposes.

We trust that this information will provide clarity to any questions relative to the shipment of alcohol beverages addressed to BTI. Please do not hesitate to contact the ILCC should you have any questions or require further clarification.

Best regards,

Sean O'Leary

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